



PowerLine

News For The International/Cummins Sales Team
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Parts Training That Meets Every Schedule.

Cummins online parts training is available whenever and wherever your parts team needs it, without having to spend hours traveling – all they need is Internet access. My Training Network (mytrainingnetwork.com) provides access to a library of courses so training leaders can tailor assignments to meet individual needs. Registration and access is free, and My Training Network can be used to keep track of all learning events, whether online, in a classroom or on the job.

Getting Started.

To register, your parts technicians can go to QuickServe® Online (quickserve.cummins.com) and find the “Dealer Training” link (under Training). Or they can simply enter mytrainingnetwork.com into the address line of their browser to access the web site. Parts technicians will need to type their QSOL username and password (they should contact their local distributor parts representative if they do not have a QSOL username). When they log in for the first time, they will be assigned a tutorial that shows how training is structured and how results are viewed and tracked.

Training Topics And Resources.

My Training Network is linked to a library of Cummins information. Once registered, a user has access to a wide variety of training courses. Users can access any course in the library, regardless of whether it has been assigned.

Discover the benefits of this online training today, at mytrainingnetwork.com.



Cummins ReCon® ISX Engine.



More Uptime.

Today, many fleets and owner/operators are extending trade cycles and investing in new powertrains rather than buying a new truck. If one of your customers is faced with a major overhaul, tell them about the advantages of purchasing a Cummins ReCon ISX engine instead. Advantages include superior quality, performance and reliability, exceptional service support, reduced downtime and a competitive price.

Every Bushing. Every Bearing.

Many engine repair shops that perform overhauls are good about checking for additional problems and worn components. However, not all shops have the necessary equipment to see potential problems. That's where Cummins ReCon engine quality makes a difference, giving fleets and owner/operators added peace of mind.

A Cummins ReCon ISX is an excellent long-term investment because it has been totally disassembled, thoroughly inspected, remanufactured and tested by Cummins to the most demanding specifications, using upgraded components and assembly techniques.

Worn parts and components are replaced with the latest Genuine Cummins new or ReCon parts. This includes the latest fuel injection system for improved combustion and efficiency, a turbocharger with quicker throttle response at every engine speed, plus upgraded pistons, liners, bearings and rings.

Less Labor. More Uptime.

An extra day of downtime with equipment sitting idle is revenue lost for your customers. Labor to install a ReCon ISX engine averages 16 hours versus the three to five days it takes to do an in-frame or out-of-frame overhaul. That's both time and revenue that your customers gain by installing a ReCon ISX.

The Right Price. Every Time.

Right now you can offer your customers a Cummins ReCon ISX engine for a price that is comparable to having a major overhaul with a NOW® warranty.* That's a great deal for today's cost-conscious customers seeking a long-term solution to an immediate problem.

Meeting your customers' business needs today helps you earn their business for years to come.

*Cummins NOW (National Overhaul Warranty) program offers a wide range of standardized overhauls and options warranted throughout the U.S. and Canada by Cummins Inc. and is available for ISX engines in automotive on-highway applications.